

SENIOR ACCOUNTING PROFESSIONAL

"I had the privilege of working with Mary on a daily basis at HydroChem, and I can say that she is one of the hardest working and most dedicated people I have ever worked with. She is a very good leader and was able to build a very good team during difficult years. I knew that Linda was someone I could always depend on and I would highly recommend her for any new opportunity.

Thomas Clark, Executive VP and CFO
HydroChem Industrial Services, Inc.

PROFILE OVERVIEW

- Seasoned Corporate Accounting and Finance professional with over 20 years of experience, accustomed to developing strategic financial design and optimum fiscal performance. Exemplifies forward thinking leadership style and solution-focused management approach.
- Successful in leading financial reporting, budget, projections and forecast management, maintaining SEC compliance and increasing operational efficiencies.
- Team-oriented and personable leader with in-depth skills and knowledge in generally accepted accounting principles (GAAP) and financial reporting. Ensures proficient administration of general ledger, accounts payable, accounts receivable, credit and collections, fixed assets, tax, and payroll, focusing on production of reliable financial reports.
- Experienced in building a reliable team of accounting and finance professionals, leading all stages of recruitment, selection and training with focus on efficiency.

AREAS OF EXPERTISE

- ❖ Financial Analysis and Modeling
- ❖ Budgeting and Forecasting
- ❖ Strategy Development
- ❖ Proficiency in Computer Applications
- ❖ Change Management
- ❖ Organizational Design and Restructuring
- ❖ Cost Containment
- ❖ Operations Oversight

PROFESSIONAL EXPERIENCE

HydroChem Industrial Services, Inc., Deer Park, TX (2001-Present)

A leading national provider of industrial cleaning services designed to maintain and improve efficiency and profitability, extending the useful lives of customers' equipment and facilities. Primarily servicing the petrochemical, refining, utility and pulp and paper industries (\$265 million in annual revenue, 2,000+ employees at over 80 locations).

Corporate Controller

2002-Present

Direct the financial reporting and analysis of operations for the guidance and decision making of executive management. Development, analysis and interpretation of statistical and accounting information to present operating results in terms of profitability, performance against budget and other matters bearing on the fiscal soundness and operating effectiveness of the organization. Maintain company's compliance with all regulatory obligations through proficient oversight of quarterly and year-end external audits, while directing a number of key initiatives toward success. Successful support for mergers and acquisitions, as well as due diligence on prospective acquisitions.

- ❖ Broadened company's access to new acquisition opportunities by proficiently leading prior year financial audits and restatements
- ❖ Improved month end close efficiencies; taking 14 days close to 7 days
- ❖ Directed profitability analytics by customer and service line
- ❖ Sustained reliable management direction to a team responsible for accounting training, support and customer audits for 40+ locations
- ❖ Simultaneously provided strategic management and direction to corporate accounting department and 40+ branch locations through SOX process documentation, development and training
- ❖ Directed and ensured the success of DSO improvement initiatives for consistent monthly improvement

: Address : Phone : Mobile:

- ❖ Participated in management team responsible for directing corporate strategic initiative challenged with driving best practices for operational procedures thru all 40+ operating locations
- ❖ Serve as a leader in the centralization of AP to the corporate offices from 40+ branch locations; currently evaluating implementation of purchase cards, focusing on future organizational efficiencies
- ❖ Involved with branch computer accounting system upgrade, determining best practices for improved efficiencies, automation and ability to better service customer requirements

Financial Reporting Manager

2001-2002

Managed and maintained the integrity of SEC filings; prepared and ensured timely and efficient completion of financial statement reports, budget development, and forecasting.

- ❖ Contributed in the development of new accounting policies for new business transactions
- ❖ Maximized skills and knowledge of financial personnel through training
- ❖ Oversaw capital expenditures, operating leases, vehicle licensing and registration.

Bertek Pharmaceuticals Inc., Sugar Land, TX (1987-2001)

A subsidiary of Mylan Laboratories, Inc., Bertek is primarily responsible for the branded sales and marketing of pharmaceutical products (\$200 million in annual revenue, 300+ employees).

Corporate Controller

1991-2001

Directed activities associated in finance and accounting, overseeing budget, forecasting, treasury and tax reporting functions for multi-state divisions and subsidiary, as well as reporting to parent company.

- ❖ Supported key roles in mergers and acquisitions for the firm and worked in partnership with the parent company's corporate development group
- ❖ Orchestrated and resolved issues associated with year-end external audit
- ❖ Efficiently spearheaded the administration of corporate 200+ vehicle fleet
- ❖ Managed and guaranteed seamless planning and execution of all accounting and manufacturing software conversions
- ❖ Successfully recruited and trained all accounting and related staff during the corporate relocation to Raleigh, North Carolina in 2001

Corporate Accountant

1987-1991

Managed and maintained compliance with SEC requirements, and ensured operational reliability of accounting, budgeting, forecasting, and tax reporting functions for the firm and its subsidiary.

- ❖ Strategically designed budgeting models and established accounting procedures
- ❖ Developed and maintained cost accounting function for manufacturing operations
- ❖ Ensured systematic oversight of cash investments and operational cash balances

EDUCATION

(BBA) BACHELOR OF BUSINESS ADMINISTRATION IN ACCOUNTING

Texas A &M University, College Station, TX

COMPUTER APPLICATIONS

Oracle 11i (AP, AR, GL, FA modules)
Microsoft Office 2007 (Excel, PowerPoint, Word & Access)
F9 and TM1 (Cognos) Reporting Packages

AFFILIATIONS

American Institute of CPA

Texas Society of CPAs

Houston Chapter of CPAs