

# THOMAS CLARK

Address ▪ Contact Number ▪ Email Address

## CONTROLLER / FINANCE MANAGER

### SUMMARY OF QUALIFICATIONS

Highly analytical, results-oriented, and dedicated professional, equipped with successful years of financial, accounting, and management experience within various industries. Recognized for consistently achieving organization and fiscal objectives. Demonstrate proven capabilities in identifying discrepancies and errors to prevent continuing unnecessary cost expenditures. Profound experience in customer service, corporate management, cost reduction, and process improvement. Possess skills in multitasking and effective in interfacing with diverse group of clients and all levels of company personnel.

### AREAS OF EXPERTISE

- Accounting Policies and Procedures
- Profit and Loss Management
- Personnel Management
- Strategic Business Planning
- Business Development
- Financial Management

### PROFESSIONAL EXPERIENCE

AON CONSULTING, SAN FRANCISCO, CA

#### VICE PRESIDENT REGIONAL CONTROLLER

1995-2009

- Directed all facets of finance, accounting, and performance reporting activities for Central and West regions
- Administered budget planning, quarterly forecasts, accounting processes, reporting methodologies, and management information delivery
- Functioned as primary advisor to management and key personnel to achieve strategic goals and total business development
- Supported business unit performance and delivered financial information on the impact of overall economic environment
- Recognized as catalyst for effectively determining profitability enhancements, realizing efficiencies, defining Sarbanes-Oxley compliance regulations, and creating financial policies and standards
- Managed large corporate initiatives including merger and acquisitions, due diligence, and re-engineering
- Supervised and developed staff of finance and accounting professionals throughout the West and Central United States

PASQUA, INC., SAN FRANCISCO, CA

#### CONTROLLER

1990-1995

- Oversaw full spectrum of Account Department including hiring, training, and evaluation of 20 personnel
- Utilized experience in MIS and point-of-sale, as well as proficiency in various accounting software applications
- Completed state and local taxes for several entities
- Acquired in-depth knowledge of venture capital mandates for private placement and pre-IPO reporting requirements
- Played a pivotal role in growing the company to 200% during tenure from 14 to 50 locations nationwide

### OTHER WORK HISTORY

THE ENGINEERS CLUB OF SAN FRANCISCO, SAN FRANCISCO, CA

#### CONTROLLER

1986-1990

GALLO SALES COMPANY, SAN FRANCISCO, CA

#### SENIOR ACCOUNTANT

1984-1986

### EDUCATION

**BACHELOR OF SCIENCE IN BUSINESS ADMINISTRATION MANAGEMENT**

San Francisco State University, San Francisco, CA