

MARY EVANS

ADDRESS

TELEPHONE NUMBER • E-MAIL ADDRESS

--Real Estate Broker and Manager / Director of Real Estate--

Real Estate Broker/Owner: More than 14 years experience in real estate with nine years as a real estate broker and manager. Specializing in real property acquisition and disposition, land sales, commercial leasing, property management, and multifamily transactions.

Licensed Title Agent: Licensed, insured, and bonded Pennsylvania Title Insurance Agent.

Proven Record / Real Estate Functions: Proficient in multiple aspects of real estate, brokerage functions, mortgages, and executive management of over 100 personnel staff. Demonstrated success in an organized structure and corporate environment including land acquisitions and sales, commercial procurements for gaming, retail, and other industries

Investment Consulting: Expertise in real property investing, acquisition, and disposition education to investor students.

CAREER HIGHLIGHTS

- Successful and effective in contract negotiations, lease procurement, and site management and supervision
- Regarded as **Top Producing Real Estate Agent and Broker**. Effective in supervising, training and instructing sales agents and new home agents resulting in an improved projected sales and profits
- Established five real estate offices and played key role in the union of four existing companies in seven years; developed jobs and growth for substantial increase in volume, sales, and market share
- Highly motivated, personable, and a cooperative team player; effective and comfortable at conversing with various individuals and groups, with an exceptional aptitude for accurate ability to work independently.
- Possessed strategic perspective and long-term vision, combined with commendable implementation of initiatives.
- Voted "Broker/Manager of the Year"
- Member of GHAR, LCAR, GLVAR, Central Penn Multi List, Keystone MLS, and York MLS systems.
- CRB, Certified Real Estate Broker Manager

AREAS OF EXPERTISE

- Leadership and Teambuilding
- Project Coordination/Management
- Problem Solving
- Strong Analytical Abilities
- Employee Relations
- Strategic Planning
- Excellent Work Ethics
- Customer Service Relations
- 60 wpm

CAREER WORK PATH

Broker ▪ INFINITY GMAC REAL ESTATE ▪ **2007-Present**

LLC Broker ▪ AR REALTY ▪ **2006-2007**

Broker/Owner /Director of Real Estate ▪ CENTURY 21 INFINITY ▪ **2004-2006**

Corporate Broker/Property Manager ▪ INFINITY REALTY ▪ **2001-2006**

Corporate Broker / Director of Nevada Real Estate ▪ HOMEBYTES INC. ▪ **1999-2001**

Senior Sales Executive of Luxury Golf Course Homes ▪ PRIMACK HOMES ▪ **1997-1999**

Junior Sales Executive of New Homes ▪ CREATIVE MARKETING & SALES ▪ **1994-1997**

Assistant and New Home Community Host ▪ CHAMPION HOMES ▪ **1992-1994**

EDUCATION AND CREDENTIALS

- Shields Aviation Jacksonville, FL ▪ **Commercial Pilot**
- Jacksonville University, Jacksonville, FL ▪ **Aeronautics** ▪ **Dean's and Presidents List**
- Nevada School of Real Estate ▪ **Real estate License**
- CRB Certified Real Estate Broker Manager

AWARDS

- Broker/Manager of the Year, 2005
- Regarded as multi-million dollar producer; Eight Years Straight

PROFESSIONAL AFFILIATIONS

- CRB Council , ATP (Airline Transport Pilot)

COMMUNITY INVOLVEMENT

- Supported "Do the right thing" for kids in the community
- Sponsor, community activities
- Actively involved in fund raising for the fire companies